



The Beacon

Official Newsletter

The Georgia Lions Lighthouse Foundation, Inc.

December, 2003

Recently we received a thank you note from a 72 year old woman who received hearing aids through the Lighthouse. In her note, she said that “this is the first time I’ve ever had anyone do something so generous. I do thank you over and over...”. My first feeling was one of thankfulness that we were able to help this woman. My second thought was one of sadness that she felt that no one had done anything so kind for her before us. I ended up feeling very content and pleased that we were the ones who were able to impact her life on so many important levels.

I remember listening to a recipient of Lighthouse services speaking at one of our meetings. She had received a surgery through us. What she conveyed through her few words spoke volumes, and still brings tears to my eyes when I think about it. She told us that because of the Lighthouse, she was able to see her Grandchild for the very first time. That gift goes far beyond the mere fact of a simple surgery.

At the Lighthouse, we are in the business of restoring hope. Be it a hearing aid, a surgery, or a pair of glasses, we simply bring hope back into peoples lives. In the case of these two people, and so many others just like them, we provide another service just as important as a pair of hearing aids or a surgery. We give people a glimpse into our hearts and show them what we are made of. We show people goodness and kindness and decency, and what happens when those qualities are put into action. We show them that these qualities are alive and well in the Lions of Georgia. I don’t know about you, but I certainly sleep a little better each night knowing that the Lions of Georgia are out there.... restoring hope in so many ways. From the very bottom of my heart, thank you.

The Lighthouse staff, Executive Committee and I wish you a peaceful Holiday season, and a joyous New Year.

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.
Sight Service Report July 1, 2003 thru November 30, 2003

DISTRICT	Surgery	Patients		DISCOUNTS	GLASSES	Patients		TOTAL #	TOTAL \$	Last Year	Last Year
		Served	Pending			Served	*OTHER	SERVED	This Year	SERVED	Total
A	\$33,662.30	18	2	\$97,652.28	\$6,277.15	79	1	98	\$39,939.45	104	\$59,525.35
B	\$13,439.64	6	1	\$44,152.53	\$621.82	2	0	8	\$14,061.46	11	\$23,148.27
C	\$22,093.80	18	3	\$39,857.43	\$1,968.50	9	0	27	\$24,062.30	30	\$34,349.62
D	\$5,010.78	9	3	\$9,409.22	\$995.00	4	0	13	\$6,005.78	7	\$3,405.11
E	\$16,750.86	15	1	\$51,111.84	\$2,157.00	9	0	24	\$18,907.86	17	\$15,790.91
F	\$24,482.77	8	1	\$111,306.41	\$4,648.00	26	1	35	\$29,130.77	7	\$13,777.65
TOTALS	\$115,440.15	74	11	\$353,489.71	\$16,667.47	129	2	205	\$132,107.62	176	\$149,996.91

GEORGIA LIONS LIGHTHOUSE FOUNDATION
BUDGET REPORT
July 1, 2003 thru November 30, 2003

	BUDGET	Y-T-D	BAL. OF	Y-T-D %
Income				
Clubs	165,000.00	45,761.38	119,238.62	27.73
Estates	100,000.00	0.00	100,000.00	0.00
Fees	63,000.00	34,807.00	28,193.00	55.25
Financial Development/Marketing	10,000.00	0.00	10,000.00	0.00
Grants	75,000.00	0.00	75,000.00	0.00
Memorials	15,000.00	8,071.25	6,928.75	53.81
Private, Assoc., Corp.	15,000.00	1,115.04	13,884.96	7.43
Tom Bingham	20,000.00	2,750.00	17,250.00	13.75
Tompkins	177,000.00	52,746.20	124,253.80	29.80
Trust	76,000.00	0.00	76,000.00	0.00
White Cane	<u>175,000.00</u>	<u>7,938.94</u>	<u>167,061.06</u>	<u>4.54</u>
Total	<u>891,000.00</u>	<u>153,189.81</u>	<u>737,810.19</u>	<u>17.19</u>
Expenses				
Sight Services				
Glasses	20,000.00	16,667.47	3,332.53	83.34
Surgery	423,500.00	115,440.15	308,059.85	27.26
Hearing Services				
Hearing Aids	80,000.00	42,758.71	37,241.29	53.45
Advertising	1,000.00	0.00	1,000.00	0.00
Audit/Taxes	11,000.00	7,500.00	3,500.00	68.18
Awards/Plaques	7,000.00	619.80	6,380.20	8.85
Bookkeeping	18,000.00	7,500.00	10,500.00	41.67
Building Maintenance	16,000.00	4,242.03	11,757.97	26.51
Computer/Equip. Maintenance	11,000.00	4,013.30	6,986.70	36.48
Conferences, Meetings	7,000.00	3,111.76	3,888.24	44.45
Dues/Memberships	1,250.00	851.50	398.50	68.12
Financial Development/Marketing	15,000.00	0.00	15,000.00	0.00
Insurance	6,500.00	212.25	6,287.75	3.27
Miscellaneous Expense	2,000.00	610.31	1,389.69	30.52
Mileage	2,000.00	275.52	1,724.48	13.78
Office Supplies	6,600.00	3,595.21	3,004.79	54.47
Phone	12,500.00	4,355.77	8,144.23	34.85
Printing	10,000.00	4,833.02	5,166.98	48.33
Shipping/Postage	14,000.00	4,892.21	9,107.79	34.94
Training	2,500.00	299.00	2,201.00	11.96
Utilities	5,000.00	1,696.76	3,303.24	33.94
Staff				
Payroll (includes taxes, medical ins., etc.)	<u>219,150.00</u>	<u>76,569.50</u>	<u>142,580.50</u>	<u>34.94</u>
Total	<u>891,000.00</u>	<u>300,044.27</u>	<u>590,955.73</u>	<u>33.68</u>

This report does not reflect the following designated contributions:

Emory	\$22,930.00
TMD	\$2,700.00
Leadership Fund	\$1,550.00

Georgia Lions Lighthouse Foundation, Inc.
Total Contributions from Georgia Lions Clubs and Others
Comparison July 1, 2003 thru November 30, 2003

Other" Category consists of Private, Corporate, Association, Ten Million Dollar Club, Tom Bingham Fellows, & Grants

DISTRICT	REGULAR	MEMORIALS	WHITE CANE	EYE CENTER	OTHER	TOTAL
<i>A-Last Year</i>	\$17,072.39	\$615.00	\$560.00	\$6,200.00	\$3,320.00	\$27,767.39
A-This Year	\$15,437.79	\$2,455.00	\$400.00	\$6,250.00	\$600.00	\$25,142.79
<i>B-Last Year</i>	\$2,125.00	\$50.00	\$350.00	\$800.00	\$525.00	\$3,850.00
B-This Year	\$2,725.00	\$2,001.25	\$25.00	\$650.00	\$400.00	\$5,801.25
<i>C-Last Year</i>	\$3,834.50	\$50.00	\$500.00	\$78.00	\$200.00	\$4,662.50
C-This Year	\$890.00	\$1,245.00	\$1,115.00	\$140.00	\$350.00	\$3,740.00
<i>D-Last Year</i>	\$11,599.00	\$950.00	\$2,500.00	\$12,355.00	\$6,750.00	\$34,154.00
D-This Year	\$12,325.00	\$1,525.00	\$2,479.39	\$10,505.00	\$3,850.00	\$30,684.39
<i>E-Last Year</i>	\$5,237.55	\$50.00	\$2,325.00	\$185.00	\$400.00	\$8,197.55
E-This Year	\$758.00	\$50.00	\$2,174.55	\$1,385.00	\$1,100.00	\$5,467.55
<i>F-Last Year</i>	\$10,886.05	\$1,390.00	\$3,865.62	\$2,905.00	\$400.00	\$19,446.67
F-This Year	\$13,625.59	\$770.00	\$1,745.00	\$4,000.00	\$700.00	\$20,840.59
NL-Last Year	\$154.82	\$240.00	\$0.00	\$0.00	\$5,742.00	\$6,136.82
NL-This Year		\$25.00			\$115.04	\$1,140.04
<i>Totals -LY</i>	\$50,909.31	\$3,345.00	\$10,100.62	\$22,523.00	\$17,337.00	\$104,214.93
Totals -TY	\$45,761.38	\$8,071.25	\$7,938.94	\$22,930.00	\$8,115.04	\$92,816.61

Trust Income - Last Year	\$0.00
Trust Income-This Year	\$0.00
Estates, Bequests - Last Yr.	\$92,051.70
Estates, Bequests, This Yr.	\$52,746.20

Tompkins Estate 52746.20

REVENUE	HEARING	OPIC	Pin Sales	OTHER	TOTALS
LAST YR	20159	\$0.00	\$0.00	\$3,191.00	\$23,350.00
THIS YR	\$34,807.00	\$0.00	\$0.00	\$185.00	\$34,992.00

<i>LAST YR</i>	\$50,909.31	\$3,345.00	\$10,100.62	\$22,523.00	\$132,738.70	\$219,616.63
THIS YR	\$45,761.38	\$8,071.25	\$7,938.94	\$22,930.00	\$95,853.24	\$180,554.81

Thanks to you.....

Richard received a corneal transplant, saving his vision.....

Betty received cataract surgery.....

Mary received two in-the-ear hearing aids.....

Patricia received a pair of eye glasses.....

*Cindy and Tony's little boy received cutting edge eye surgery at
The Georgia Lions Children's Eye Care Center at Emory,
saving his vision.....*

Thanks to you, 894 Georgians have had their lives changed this year.

*Thanks to you
Hope has been restored.*

*With warmest thanks from your friends at the
Georgia Lions Lighthouse Foundation
for all you make happen.*

Best wishes for a joyous and safe Holiday Season.

HEARING PROGRAM EXPENDITURES *SERVICE REPORT* Expenses paid from July 1 - November 30, 2003

DISTRICT	EARMOLD & FITTING FEES		REPAIRS/ITES/ BTES FEES			TOTAL	TOTAL	TOTAL	LAST	FY 02-03	FY 02-03
	AMOUNT	PATIENTS SERVED	AMOUNT	PATIENTS	# AIDS	AMOUNT	PATIENTS	AIDS	YEAR	Patients	Aids
A	\$100.00	1	\$10,575.86	56	91	\$10,675.86	57	91	\$12,772.98	69	111
B	\$0.00	0	\$3,214.56	21	31	\$3,214.56	21	31	\$1,619.73	10	16
C	\$0.00	0	\$7,077.63	37	59	\$7,077.63	37	59	\$3,600.34	22	34
D	\$0.00	0	\$7,467.84	48	71	\$7,467.84	48	71	\$3,253.45	26	36
E	\$163.25	1	\$9,129.57	48	75	\$9,292.82	49	75	\$3,870.15	33	47
F	\$0.00	0	\$4,840.00	30	49	\$4,840.00	30	49	\$2,552.41	19	28
Total						\$42,568.71	242	376	\$27,669.06	179	272
Total						\$190.00			\$150.73		
Total						\$42,758.71			\$27,819.79		

Please note: We have modified this report to show the number of Hearing Aids the Lighthouse is providing, as well as the number of people we are serving.

	DISTRICT	DISTRICT	DISTRICT	DISTRICT	DISTRICT	DISTRICT F	NON-LION	TOTAL
July 02'	30	0	0	0	0	7	42	79
July 03'	0	0	0	0	0	3	73	76
August 02'	0	3	0	15	2	2	37	59
August 03'	14	0	11	0	0	75	48	148
September 02'	4	0	0	0	0	37	73	114
September 03'	34	1	0	0	2	2	51	90
October 02'	33	0	3	2	0	0	33	71
October 03'	7	7	5	22	0	0	33	74
November 02'	0	0	0	0	16	0	31	47
November 03'	5	0	1	0	0	15	78	99
December 02'	0	0	0	0	0	0	0	0
December 03'	0	0	0	0	0	0	0	0
January 03'	0	0	0	0	0	0	0	0
January 04'	0	0	0	0	0	0	0	0
February 03'	0	0	0	0	0	0	0	0
February 04'	0	0	0	0	0	0	0	0
March 03'	0	0	0	0	0	0	0	0
March 04'	0	0	0	0	0	0	0	0
April 03'	0	0	0	0	0	0	0	0
April 04'	0	0	0	0	0	0	0	0
May 03'	0	0	0	0	0	0	0	0
May 04'	0	0	0	0	0	0	0	0
June 03'	0	0	0	0	0	0	0	0
June 04'	0	0	0	0	0	0	0	0
Total 02-03	67	3	3	17	18	46	216	370
Total 03-04	60	8	17	22	2	95	283	487

*Please contact Joanna Estroff at the Georgia Lions Lighthouse if your Lions Club has made a donation and it is not shown on this report.

Thanks for your support

Have you or your Club done something special to raise money for the Lighthouse? We would love to showcase it here. Please mail or email us with your fund-raising idea, pictures of your event and a brief write up of what you did and we will try to include it in one of our newsletters.



The main fundraiser for the Alpharetta Lions Club is running the concessions at Wills Equestrian Park, which is a year round project. Pictured here are several club members working the concessions at the Rodeo.

Thanks to PDG Mike Higgins of the Alpharetta Lions Club for the idea for this section.

The Georgia Lions Lighthouse Foundation, Inc.

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<http://galions.org/lighthouse>